



**Energy Efficiency and Renewable Energy  
Federal Energy Management Program**

# How to Buy Energy-Efficient Residential Windows

## Why Agencies Should Buy Efficient Products

- Section 161 of the Energy Policy Act of 1992 (EPACT) encourages energy-efficient federal procurement. Executive Order 12902 and FAR section 23.704 direct agencies to purchase products in the upper 25% of energy efficiency.
- Agencies that use these guidelines to buy efficient products can realize substantial operating cost savings and help prevent pollution.
- As the world's largest consumer, the federal government can help "pull" the entire U.S. market towards greater energy efficiency, while saving taxpayer dollars.

## For More Information:

- DOE's Federal Energy Management Program (FEMP) Help Desk and World Wide Web site have up-to-date information on energy-efficient federal procurement, including the latest versions of these recommendations.  
Phone: (800) 363-3732  
<http://www.eren.doe.gov/femp/procurement>
- DOE lists vendors of ENERGY STAR® windows and offers other information to help select energy-efficient residential windows.  
Phone: (800) 363-3732  
<http://www.energystar.gov>
- Efficient Windows Collaborative provides information on energy-efficient windows, including a simulation software, RESFEN.  
Phone: (202) 530-2245  
<http://www.efficientwindows.org>
- National Fenestration Rating Council (NFRC) lists energy performance of windows in the *NFRC Certified Products Directory*.  
Phone: (301) 589-6372  
<http://www.nfrc.org>
- Residential window technology and selection criteria are covered extensively in *Windows: A Guide to New Technologies and Energy Performance*, published by W.W. Norton & Company.  
Phone: (800) 287-8655
- American Council for an Energy-Efficient Economy (ACEEE) publishes the *Consumer Guide to Home Energy Savings*.  
Phone: (202) 429-0063  
<http://aceee.org>
- Lawrence Berkeley National Laboratory provided supporting analysis for this recommendation.  
Phone: (202) 484-0880  
<http://windows.lbl.gov>

## Efficiency Recommendation<sup>a</sup>

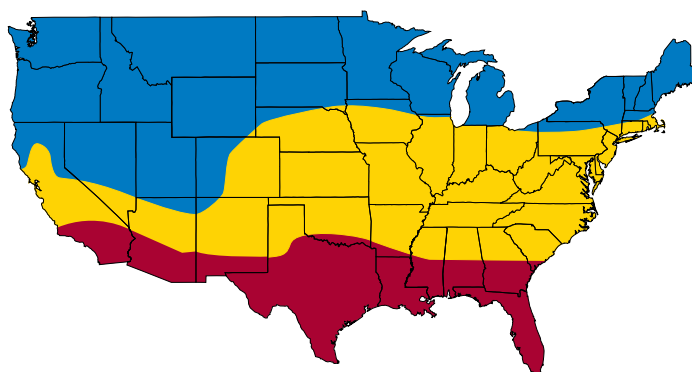
Climate Zone <sup>b</sup>	Recommended		Best Available	
	SHGC	U-factor	SHGC	U-factor
Heating	(c)	0.35 or less	(c)	0.15
Heating & Cooling	0.55 or less	0.40 or less	0.20 <sup>c</sup>	0.15
Cooling	0.40 or less	0.75 or less	0.20	0.15

- a) To receive these thermal performance ratings (SHGC and U-factor), windows must be certified by the National Fenestration Rating Council (NFRC).
- b) The map below broadly identifies the relevant climate zones for the U.S.
- c) Low SHGCs save cooling energy but increase heating energy. Therefore, lower SHGCs are most important where cooling costs dominate.

## Definitions

SHGC, or Solar Heat Gain Coefficient, is a measure of the solar radiation admitted through a window. SHGC ranges between 0 and 1; the lower the number, the lower the transmission of solar heat. SHGC has replaced shading coefficient (SC) as the standard indicator of a window's shading ability. SHGC is approximately equal to the SC multiplied by 0.87.

U-factor is a measure of the rate of heat flow through a window. The U-factor is the inverse of R-value, or resistance, the common measure of insulation.



- = Northern  
Mostly Heating
- = Central  
Heating & Cooling
- = Southern  
Mostly Cooling

The General Services Administration (GSA) will soon offer residential windows through its Federal Supply Schedule 56-IV(A), "Construction and Building Materials."

When contracting for residential windows, specify NFRC-rated SHGC and U-factor values that meet this Efficiency Recommendation for your geographic region. When buying commercially, look for windows with the EPA/DOE ENERGY STAR® label, all of which meet this Recommendation.

## Where to Find Energy-Efficient Windows



Several characteristics of windows affect their efficiency. Features that reduce winter heat loss (lower U-factors) include: insulated glazing units (“IG units”), with two or more panes; “low-e” (low-emittance) coatings, which minimize thermal radiation; low-conductance gas fills (usually argon or krypton); and low thermal conductance spacers and window frames. Weatherstripping in operable windows reduces air leakage (AL), which will soon be rated on NFRC labels (look for AL ratings of 0.30 or below). Energy-efficient windows also minimize occupant discomfort and decrease condensation.

An effective strategy to reduce summer heat gain is the use of windows with low-e coatings, especially *spectrally selective* low-e coatings, which reduce SHGCs and U-factors, but not visible light or color. Tinted windows may also reduce solar heat gain, although they transmit less visible light. Visible transmittance (VT) will also be rated on NFRC labels in the future.

To prevent air infiltration when outside temperatures are extreme, keep windows tightly closed and locked; this saves energy as well as preventing drafts. Interior shades and blinds can also help reduce unwanted solar heat gain.

## Buyer Tips

## Usage Tips

### Windows Cost-Effectiveness Example (1,540 sq. ft. house in Washington, D.C.)

Performance	Base Model	Recommended Level	Best Available
<b>Window Description</b>	Double-paned, clear glass, aluminum frame	Double-paned, low-e coating, wood or vinyl frame	Triple-paned, tinted, two spectrally selective low-e coatings, krypton-filled, wood or vinyl frame
<b>SHGC</b>	0.61	0.55	0.20
<b>U-factor</b>	0.87	0.40	0.15
<b>Annual Heating Energy Use</b>	547 therms	429 therms	426 therms
<b>Annual Cooling Energy Use</b>	1,134 kWh	1,103 kWh	588 kWh
<b>Annual Energy Cost</b>	\$290	\$240	\$210
<b>Lifetime Energy Cost</b>	\$4,100	\$3,400	\$3,000
<b>Lifetime Energy Cost Savings</b>	–	<b>\$700</b>	<b>\$1,100</b>

#### Definition

*Lifetime Energy Cost Savings is the sum of the discounted value of annual energy cost savings, based on average usage and an assumed window life of 25 years. The assumed gas and electricity prices are 40¢/therm and 6¢/kWh, the 1996 federal average energy prices in the U.S. Future energy price trends and a discount rate of 4.1% are based on federal guidelines (effective from April, 1998 to March, 1999).*

### Cost-Effectiveness Assumptions

The model shown above is the result of a simulation using a residential windows modeling program called RESFEN. Calculations are based on a prototype house: 1,540 sq. ft., two stories, a standard efficiency gas furnace and central air conditioner, and window area covering 15% of the exterior wall surface area (equally distributed around the house).

### Using the Cost-Effectiveness Table

In the example above, new or replacement windows at the Recommended Level are cost-effective if their purchase price does not exceed the price of the Base Model windows by more than \$700. Similarly, the Best Available windows are cost-effective if their price is no more than \$1,100 above the price of Base Model windows.

### How do I assess the energy savings potential for my situation?

RESFEN, which is available on the Efficient Windows Collaborative Web site (see “For More Information”), can estimate the heating and cooling costs for many house types, given an approximate knowledge of a few key parameters such as square footage, window area, heating and cooling types, and utility rates. Although the estimated energy costs may not always closely predict actual values, the differences between various window types are generally very accurate.

#### Metric Conversions

1,000 sq. ft. = 93 sq. meters  
 1 therm = 100,000 Btu  
 = 29.3 kWh  
 = 105.5 MJ

